

A photograph of a man and a woman smiling and looking at a tablet device. The man is on the left, wearing a light blue button-down shirt. The woman is on the right, wearing a red sleeveless top. They appear to be in an office or professional setting.

# REWARDING YOUR PEOPLE

EMPLOYEE BENEFITS

HUMAN RESOURCES

PAYROLL

# **ADVO EMPLOYEE BENEFITS**

**‘Putting people & culture at the heart of everything, we unite HR, Pay and Reward with advice and technology in a unique and creative way’**



advo puts traditional employee benefits broking services, quality advice and recommendations at the heart of what we do. Our CII qualified expert advice is supported by award winning technology, designed to make administering benefits simple, whilst engaging employees with all the great benefits offered by their employer.

We pride ourselves on being independent, approaching whole of market and making recommendations to you based upon your needs alone. We are not affiliated with any one provider or driven by provider incentives. We care about you and always do what is right for your business and workforce.

As intermediaries we have spent over 20 years maintaining the highest standards of advice, ensuring clients receive the best value for money, always using innovative technology and our highly-skilled people to maintain exceptional management and employee communication.

We are ideally matched to forward thinking employers who are managing multiple staff benefits and who wish to ensure employees engage and receive the most from benefit spend.

**#WORKASONE**

A photograph of three business professionals—two women and one man—working together on a laptop. A woman with curly blonde hair and a white shirt is in the background, looking down at the screen. A woman with dark brown hair and a light blue shirt is in the foreground, smiling and looking at the screen. A man with grey hair and a dark blue shirt is partially visible on the right, also looking at the screen. The image has a purple diagonal overlay.

# WHAT WE DO

#WORKASONE

# MAIN FOCUS

To keep your employees engaged with a company reward package tailored to your business needs.

## HEALTH RISK & WELL-BEING

## DEDICATED EXPERT ADVICE

## EMPLOYEE ENGAGEMENT

## WHAT YOU GET

-  Dedicated account management from CII qualified advisers
-  A wide range of employee benefits, across health, risk and wellbeing
-  Annual reporting with tailored recommendations for informed benefit decisions
-  Perfect for SME's looking to engage and promote wellbeing within the workforce
-  Positive and impactful employee communications
-  Administer benefits easily online 24/7 from any device
-  Allow employees to engage with their benefits online
-  Working in partnership with advo-one's HR and payroll divisions to deliver joined up employer services

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Staff are committed professionals who spare no effort to ensure that we get the best.

Afreximbank

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For more information contact us now

**01622 769210 | [info@advogroup.co.uk](mailto:info@advogroup.co.uk)**



# OUR VALUES

At advo we strongly believe in the value of honest and straightforward service with relationship setting the foundation of our commitment to you. We work hard to understand you and your business, and provide our wealth of experience to make real change in workplaces.

We apply the same rigour to ourselves as to the services we provide and are proud holders of IIP Gold status recognising our dedication to employees and getting the best from our people.

#WORKASONE

# YOUR EXPERTS

When working with advo you are matched with a dedicated expert. They are your point of contact for all employee benefits advice across all the products we manage for you.

They support you at policy renewal and throughout the year for any questions you may have. We aim to be part of your extended team and keep in regular contact to provide assistance wherever needed.

We understand that sometimes employees may want to discuss their health and wellbeing confidentially, and offer your employees a safe space to discuss their cover directly with us, where appropriate.

In addition to your dedicated expert we support you fully with all day to day administration, removing the burdens associated with direct administration. We discuss your requirements and understand how best to work with you on a day to day basis, providing you consistency, reassurance and peace of mind that we are managing your benefit administration effectively.

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advo has transformed the way Syniverse offers a competitive and fully comprehensive level of benefits for our UK employees

Syniverse

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# KEEPING WELL

Prevention is better than cure, and well-being has entered the forefront of all of our conversations with the rapid pace of change in modern life. The right well-being strategy helps improve health and productivity and allows employees to feel valued and cared for.

Our Employee Benefits team are experienced in designing impactful well-being strategies bespoke to your business and budgets, offering real value to both employer and employee alike. We are able to support you every step of the way to provide well-being solutions which makes sense for you and your employees.

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# STAYING HEALTHY

There is little as important as our health, and poor health can lead to large impacts on employees and businesses alike.

We have extensive experience in designing health benefit packages which match your industry, workforce and budget.

Although medical insurance is an important part of the mix, good health management also includes routine care such as dental check-ups and optical care.

We are able to review any policies in place to ensure they continue to meet a changing workplace, help your employees make the most of their cover and share insights on changes we see in the marketplace.

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We believe in ‘service excellence’ in everything we do; advo is an excellent example of how this is achieved as a partner

Wavex

#WORKASONE

# ONLINE

**Our people led service is supported by our technology advo-one.**

One of the main challenges facing employers is keeping pace with employee technology expectations.

advo-one in conjunction with advo's other services provides an employee benefits hub, creating simplicity. It's quick and efficient with everything you need right at your fingertips. The system is designed with you in mind, saving time and making life easy, with live data available 24/7. All benefit information is kept together and easily accessed by employees, allowing for increased appreciation of available benefits and their true remuneration through total reward statements.

Key policy information, documents and contact numbers are all available through employer and employee log-ins. Details can also be viewed on the move as the platform has been mobile optimised.

# PROTECTING THE FUTURE

We don't know what tomorrow will bring, but group risk policies can be crucial in protecting us against an uncertain future. advo benefits offer guidance and support in the launch, management and redesign of Life, Income Protection and Critical Illness policies.

Cover for risk insurances provides your employees with peace of mind that their families are financially protected if the worst happens. This is important to your employees and therefore places you in a strong position when recruiting and retaining your greatest asset – your people. Risk insurances also provide protection against the costs associated with long term absence and assists in supporting return from sickness absence efficiently.

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Support and advice to both HR and employees is quick and accurate.

Ebiquity PLC

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# OUR PEOPLE

Care of our people is at the heart of everything we do. without the right people, with the right training, ability and approach all else fails.

As a team we call ourselves 'advonians'. We are a mixed bag of personalities but all share in being committed, innovative and passionate about the job we are doing and who we are doing it for. We see attitude as important as aptitude.

We realise that our technology is only as good as the people behind it which is why our focus has been on making both stand out.

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# OUR PRICING

We are proud to be fully transparent with remuneration for all of our clients.

We are either renumerated through commission already within your policies, or a pre-agreed fixed annual management fee. There are no hidden fees for additional project work, queries or reviews, we are always ready to go the extra mile.

There is no charge to complete a complementary review of the market, prior to working with us, on any solutions of interest to you. We hope that the quality of our advice speaks for itself

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They [advo] have always been very helpful and found us the best policies at competitive prices. I can highly recommend the company.

Stanhope Mews

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# OUR AWARDS

Don't just ask us, we have been recognised across our industry for the work we do. We have numerous awards for innovation, customer service, and broking skills over a number of years.

advo has been singled out as the UK's best advisory by our peers on numerous occasions by a number of awards and publications.



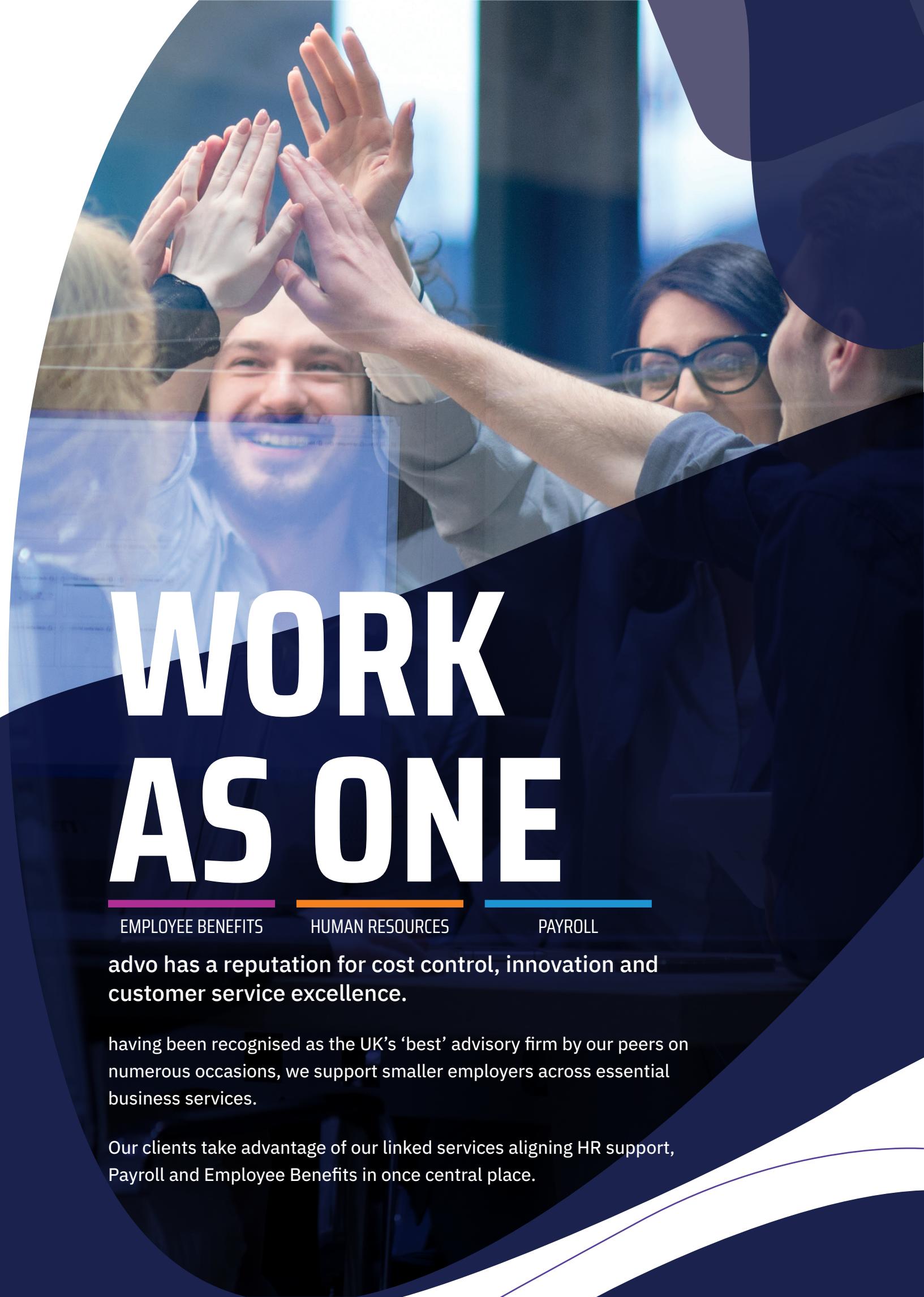
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The advo team provide comprehensive advice and analysis on the range of options available. They are proactive in bringing matters to our attention and responsive to any queries.

Hannaford Turner LLP

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# WORK AS ONE

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EMPLOYEE BENEFITS

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HUMAN RESOURCES

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PAYROLL

**advo has a reputation for cost control, innovation and customer service excellence.**

having been recognised as the UK's 'best' advisory firm by our peers on numerous occasions, we support smaller employers across essential business services.

Our clients take advantage of our linked services aligning HR support, Payroll and Employee Benefits in once central place.

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**INVESTORS IN PEOPLE™**  
We invest in people Gold